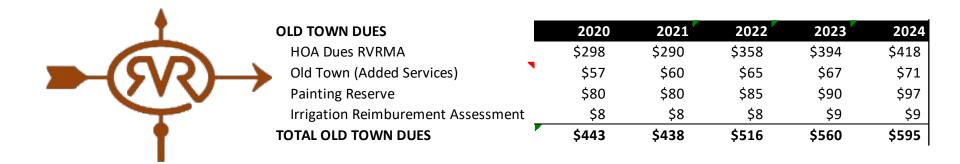
2024 Projected Dues (Old Town)



Old Town dues in 2023 show an increase of \$4 in operating + \$7 in reserves totaling a \$11 increase overall.

We are projecting to end 2023 virtually flat to the budget, keeping all expenditures in line with the budgeted plan. The increases reflect estimated cost increases for lawn maintenance, snow removal and irrigation repair and maintenance (supply costs).

Note: We put the snowplow contract out to bid for this season and selected a new vendor. That vendor gave a price that was competitive with our current vendor. The contract thresholds were kept to 2". We are excited to have someone new on board this year. The contracted dates were set to start earlier in November and finish earlier in the spring, when warm temperatures tend to melt the snow without the need for plowing.

Reserve Balances Over Time

OLD TOWN 2024 Reserve Budget

2023

2023

Forecast

65

90

33,978

70,110

(54, 160)

49,642

(286)

2024

Budget

65

97

0

49,642

75,660

19,463

(105,840)

| | | 2020 | 2021 | 2022 | 2023 |
|----------|---|---------------------------------------|---------------------------------------|---|----------|
| | | Actual | Actual | Actual | Budget |
| -WP- | NUMBER OF LOTS | 65 | 65 | 65 | 65 |
| | Monthly Reserve Dues per Lot | 80 | 80 | 85 | 90 |
| | Reserve Beginning Balance | 31,651 | 54,796 | 45,106 | 33,978 |
| | Operating Surplus from previouse year | 7,999 | (848) | (2,959) | (286 |
| | Reserve Common Assessments | 62,320 | 62,400 | 66,300 | 70,200 |
| | Reserve Expenses-Painting | (47,174) | (71,242) | (74,469) | (43,420) |
| | Reserve Estimated Ending Balance | 54,796 | 45,106 | 33,978 | 60,472 |
| | | | | | |
| (N) 1 | Reserve Beginning Balance Operating Surplus from previouse year Reserve Common Assessments Reserve Expenses-Painting | 31,651 7,999 62,320 (47,174) | 54,796 (848) 62,400 (71,242) | 45,106 (2,959) 66,300 (74,469) | 7 (4 |

We are ending 2023 with a healthy reserve balance of around \$49,642. With current increases, we anticipate ending 2024 with \$19,643, which is a healthy position. 2024 and 2025 are big painting years for Old Town. We will have 9 homes to paint next year, with another 8 planned for 2025. A high proportion of those homes have ADU's, which are painted at a slightly higher cost. For that reason, the reserve fund must be a bit more robust to ensure that we have cash on hand for those projects.

The reserve balance is likely to be low as we come out of 2025. 2026 is a very light year for painting, with only one home on the schedule. This will allow for a large replenishment of reserves in that year. Our goal is to manage the reserve account to rebound in 2026.

It is also worth noting that the price of paint is quite high. We have assumed some inflation in painting costs (over the next two years) to arrive at these numbers.

OLD TOWN 2024 Proposed Budget

| | 2023 | 2024 |
|------------------------------|-------------|--------|
| | Actual Est. | Budget |
| Income | | |
| Common Assessments-Operating | 52,200 | 55,380 |
| Total Income | 52,200 | 55,380 |
| Expenses | | |
| Snow Removal | 13,464 | 13,900 |
| Lawn Maintenance | 27,456 | 29,000 |
| Irrigation System R & M | 12,000 | 12,480 |
| Total Expenses | 52,920 | 55,380 |
| Net Income | (720) | 0 |

| Reserve Beginning Balance | 33,978 | 49,642 |
|---------------------------------------|----------|-----------|
| Operating Surplus from previouse year | (286) | 0 |
| Reserve Common Assessments | 70,110 | 75,660 |
| Reserve Expenses-Painting | (54,160) | (105,840) |
| Reserve Estimated Ending Balance | 49,642 | 19,462 |
| | | |
| OLD TOWN DUES | | |
| HOA Dues RVRMA | \$394 | \$418 |
| Old Town (Added Services) | \$67 | \$71 |
| Painting Reserve | \$90 | \$97 |
| Irrigation Reimburement Assessment | \$9 | \$9 |
| | \$560 | \$595 |

